

Ask for a workflow. Not just a feature list.

Take these checks into your next software demonstration. Use your own business example with synthetic customer details.

01 Create, save, reopen

Make an invoice with a repeat customer and three products. Reopen it and check the saved values and printed result.

02 Correct something

Change a draft. Ask how a completed transaction is corrected. Follow the return or reversal through to its result.

03 Trace a part payment

Pay part of an invoice. Check the remaining amount, payment history and final receipt allocation.

Follow every unit.

Keep the same product, unit, location and cut-off time throughout the demonstration.

04 Follow stock movements

Note opening quantity. Receive a purchase, make a sale and process a return. Compare the final quantity with your calculation.

05 Test the awkward details

Use your pack sizes and branch transfers. Where needed, ask for batch, serial-number or expiry handling in your chosen setup.

= A quantity example

$20 \text{ opening} + 10 \text{ received} - 6 \text{ sold} - 1 \text{ supplier return} = 23 \text{ closing}$
units. Illustrative only; not a valuation method.

End the day with clarity.

Sales, receipts and outstanding amounts answer different questions. Trace each total back to its source.

06 Check report scope

Use the same branch and dates. Open the source record behind a report total. Refresh after a correction and check its effect.

07 Review access and recovery

Try the staff roles you need. Ask for backup, export and restore steps. If offline work matters, request a disconnected demo.

08 Record the exceptions

List unresolved documents, timing differences and stock issues. Give each an owner and a next review date.

YOUR DEMO SCORECARD

Bring your business. Leave with answers.

Mark each requirement as demonstrated, needs setup or unavailable. Confirm the exact edition and implementation scope in writing.

- ☐ Billing and printed documents
- ☐ Payments and outstanding balances
- ☐ Stock, units and locations
- ☐ Corrections and report refresh
- ☐ Roles, backups and data access

Book a guided NAQIX demonstration

Tell us your industry, branches and daily tasks.

www.naqix.com | sales@naqix.com

General operational checklist; confirm accounting procedures with your adviser.